

THE DEFINITIVE PUBLICATION FOR IOWA'S HOSPITALITY BUSINESS LEADERS

SECOND ISSUE | FALL 2024

# IOWA HOSPITALITY **ADVOCATE**

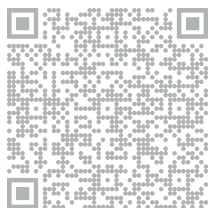
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## IOWA HOSPITALITY ADVOCATE

*Iowa Hospitality Advocate is the official publication of the: Iowa Restaurant Association, Iowa Restaurant Association Education Foundation, Iowa Hotel & Lodging Association and Iowa Latino Hospitality Council.*

It is produced three times a year and is distributed to hospitality industry professionals across the state of Iowa. Editorial features cover business, legislative, and other trends impacting Iowa members & proprietors.

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# Letter From the Editor

Welcome to the latest issue of Iowa Hospitality Advocate!

As our industry continues to face new challenges and opportunities, this issue is a celebration of the strength and resilience of Iowa's hospitality professionals. Whether you run a restaurant, hotel, or both, your work is at the center of what makes this industry so vital to our state.

This edition is not only a chance to honor the hotel industry's top performers but also to remind us all that, together, we are stronger. In addition to recognizing the leaders in hospitality, our Buyers Guide highlights the companies and partners that support both the Iowa Restaurant Association and the Iowa Hotel & Lodging Association—helping us all move forward.

In this issue, you'll find stories that highlight the dedication and leadership behind Iowa's vibrant hotel scene. Whether it's a general manager steering a major renovation, employees who've spent decades creating memorable guest experiences, or leaders pushing for positive change at the legislative level, these individuals are the heart of what makes Iowa's hospitality industry so special.

We're also bringing you our comprehensive Buyers Guide, filled with valuable resources that will help support your business. Whether you're in the restaurant or hotel sector—or both—this guide is designed to help you find the tools and partnerships that can take your operation to the next level.

As we continue to grow, I'm reminded that this magazine represents the coming together of two industries that help drive Iowa's economy. While our associations—the Iowa Restaurant Association and Iowa Hotel & Lodging Association—remain distinct, we're united in our goal to protect, promote, and advocate for the entire hospitality industry. This issue is a reflection of that shared vision. This past year we further expanded that commitment and helped form the Iowa Latino Hospitality Council, a group dedicated to helping Spanish speaking owners do business better.

I hope you enjoy this special edition and are inspired by the stories of Iowa's hospitality leaders. Thank you for being part of this community, and here's to many more issues celebrating the best of Iowa's restaurants and hotels!

**Jessica Dunker | President & CEO**  
Iowa Restaurant Association |  
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# Innovator of the Year | Atul Patel

## Open Door Hospitality, Cedar Falls



Atul Patel's official title at the company he founded is "Chief Door Opener," a reflection of his personal and corporate philosophy of an open-door approach, where everyone—guests, employees, and partners—is welcomed. For Atul, hospitality is about creating memorable experiences, not just offering accommodations.

Atul's journey began in 1990, when he started operating economy hotels in rural communities. He credits his mentor, Bhupen Patel, for helping him get his start in the industry. In 1997, Atul launched Open Door Hospitality, focusing on creating welcoming environments for guests. Today, Atul and his sons work side-by-side to manage a diverse portfolio that includes major brands like Marriott, Wyndham, Choice Hotels, and Best Western.

Open Door Hospitality has earned a reputation for turning underperforming properties into financial successes while embracing hospitality technology. However, Atul's vision may be best reflected in his largest and most ambitious project: the Holiday Inn & Suites and Convention Center in Cedar Falls.

Built on what was once a 40-acre cornfield off Highway 20, the 126-room hotel includes a 15,000-square-foot ballroom that can host more than 1,000 guests. The event space, aptly named Bien VenU, draws inspiration from the French word meaning party, meeting, and festival—capturing everything the space is designed to host. Despite opening just before the COVID-19 pandemic, it quickly became a premier venue in the Cedar Valley. The property's innovative design includes practical features such as garage-style doors for seamless event setups, coat closets that double as pop-up bars, and a vintage red pickup truck for unique event photos.

*"When the city asked us to develop a venue, we saw an opportunity to fill a gap in the community while also creating something truly innovative." –Atul Patel*

The property's energy-efficient design and thoughtful features reflect his commitment to sustainability and cutting-edge guest experiences. Many other cities have since approached Atul about building similar venues.

Under Atul's leadership, Open Door Hospitality has become known for its people-first culture. Strong relationships with guests, employees, and partners are at the heart of the company, with an open-door policy that encourages communication and collaboration.

For his forward-thinking leadership, commitment to innovation, and dedication to creating unforgettable guest experiences, Atul Patel is being honored as the 2024 Iowa Hotel & Lodging Association Innovator of the Year.





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# Hoteliers of the Year | Kinseth Family

## Leslie, Bruce, Gary Kinseth & Linda Skinner

Kinseth Hospitality Company, Coralville



Over the past three decades, Kinseth Hospitality Companies (KHC) has grown from a single location in rural Iowa to a diverse portfolio of more than 125 hotels across 15 states, employing over 4,000 people. KHC not only manages hotels but also develops, builds, renovates, and operates a variety of properties, tailoring their approach to the unique needs of each location.

The Kinseth siblings—Leslie, Bruce, Gary, and Linda—attribute much of their success to the values instilled by their parents, who founded the company. They grew up living and working in a hotel in Decorah, Iowa, where their parents modeled an unwavering work ethic. “Our father was one of the hardest working people we’ve ever known,” Leslie remarked. “We were raised with that mindset.”

In addition to a strong work ethic, their parents taught them the importance of working together as a family. “Mom and Dad always stressed that we’re stronger together,” explains Gary. Today, the siblings live in different parts of Iowa, allowing them to collaborate effectively while focusing on their respective areas of expertise.

The siblings take seriously their role in keeping their parents’ legacy at the center of the family business they’ve grown together.

Says Linda, “Today we are passing these values to a third generation and guiding each family member in a positive direction so we can grow business and maintain harmonious relationships with each other.”

One unique stated core value of the company is candidness. “Candidness has always been essential to how we operate,” notes Gary. “It allows us to stay honest, accountable, and connected with our entire team.” Over the past three decades, Kinseth Hospitality has weathered economic downturns, changing consumer expectations, and the challenges of the pandemic.

*“We’ve had to reinvent ourselves constantly to keep moving forward, but each time we’ve come out stronger.”*  
—Bruce Kinseth

In 1997, the family reached a significant milestone by building their first new hotel instead of buying and renovating an existing one. “That was a turning point for us,” said Leslie, who often focuses on construction. Since then, KHC has built, renovated, and managed properties under some of the most recognized brands in the industry, including Marriott, Hilton, and IHG. Along the way, they’ve earned numerous awards, including Hilton’s Legacy Award and Marriott’s Partnership Circle.

In the early days, the family also brought branded restaurants like Bennigan’s into their refurbished hotels. “It was an innovative idea at the time,” Bruce recalled, “and it worked really well for us.”

The siblings have always embraced innovation, so much so that Les took out a personal loan against his home to purchase their first personal computer. It was one of the few times he and his father had disagreed about how to grow the business, “He didn’t initially agree that computers would help us serve customers better,” smiles Leslie. However, KHC soon became technology trailblazers. When smartphones became widespread, Gary noted that they knew the impact on the business was immediate, saying, “We quickly canceled our billboard contracts. Mobile technology changed everything—how we market, how we manage revenue, how guests interact with us.”

The Kinseths deeply respect the legacy left by their parents. “They built something amazing, and we’ve worked hard to grow it even more,” concludes Leslie. “Now we hope the next generation will take it further.”

This dedication to their craft and ability to evolve is why the Iowa Hotel & Lodging Association has named the Kinseth siblings the 2024 Hoteliers of the Year.

# General Manager of the Year | Matt Traetow

Hyatt Regency Coralville Hotel & Conference Center, Coralville



**M**att Traetow, General Manager of the Hyatt Regency Coralville Hotel & Conference Center, discovered his passion for hospitality at an early age. Growing up in Denver, Iowa, he often accompanied his father, an elevator technician, on hotel service calls. These experiences sparked his interest in the industry, leading him to his first job at the University Inn in Cedar Falls while attending the University of Northern Iowa.

With more than 25 years of experience, Matt now leads the 288-room Hyatt Regency Coralville, Iowa's first Hyatt Regency. Under his leadership, the hotel has undergone a significant renovation, including updated guest rooms, a new restaurant and bar concept, and a state-of-the-art fitness center. He successfully guided his team through the brand transition and renovation with minimal disruptions. "This hotel has always been an anchor for the Iowa River Landing. I am honored to work at this beautifully refreshed facility with some amazing individuals," says Matt.

The property's 80,000+ square feet of event space has solidified its role as a draw for corporate and leisure travelers alike. What's more, Matt and his team have partnered with local tourism officials to make the hotel a prime destination for major events.

"Matt Traetow is one of the most impactful leaders in our

community," said Josh Schamberger, President of Think Iowa City, pointing to Matt's work for organizations like the Ronald McDonald House as well as the Think Iowa City Board of Directors. "He has been a passionate contributor to community betterment through his decades of service. We're incredibly fortunate that Matt and his family decided to call our community home."

Matt's appreciation for his 135 person team is what stands out most. Under his leadership, the hotel ranks #1 in guest service and #2 in food and beverage among all Hyatt Regency hotels in North and South America. What's more, they anticipate finishing the year 23% ahead of 2023 and 49% ahead of 2019 in group room production.

*"We focused on building a great team of hospitality champions and we're proud of everything we've accomplished together over the past three years. Their passion for taking care of our guests as well as each other is key to our success." -Matt Traetow*

For his exceptional leadership and contributions to Coralville, Matt Traetow is the 2024 Iowa Hotel & Lodging Association General Manager of the Year.



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# Employees of the Year | Jill Locke & Janice Brooner

## Airport Holiday Inn & Conference Center, Des Moines



Janice Brooner and Jill Locke, sisters who have worked at the Des Moines Airport Holiday Inn and Conference Center for 49 and 47 years, respectively, represent the heart and soul of hospitality. Their long careers demonstrate a deep personal connection to the hotel, the family who owns it, the teams they lead, and the guests they serve. Their journey began with their mother, Joan Stanley, who worked for the same family at this hotel and a previous one. Joan, honored decades ago as the industry's Employee of the Year herself, passed her love for hospitality on to her daughters, who have proudly continued her legacy.

Janice started at the hotel in 1975, working in accounting and payroll before moving to the front desk. Over the years, she has worked nearly every position at the hotel, becoming front desk manager in 1993. Jill joined in 1977, working alongside their mother in catering before becoming the catering and restaurant manager.

Along the way, Jill met her husband, John Locke, while they both worked at the hotel. The family connection continued as both sister's children have worked at the hotel at different points in time.

Together, the sisters have made the Airport Holiday Inn more than just a place to stay—it's a place where guests feel like family. Beyond their roles, Jill and Janice have helped launch hundreds of careers in hospitality, mentoring and guiding young employees who have gone on to succeed in the industry.

In a time when employee turnover is common, Jill and Janice are a rare exception. Their loyalty and dedication over nearly half a century have earned them a special place in the hearts of many guests, who return year after year just to see them.

*"We've seen generations of guests return. It's like welcoming family back into our home." -Jill Locke*

The sisters have shared in their guests' lives, from weddings and conventions to family holidays.

Their bond with the Scott family, who owns the hotel, has only deepened over the years. "They've always treated us like family," Janice shared. "That's why it's been such a joy to come to work every day."

For their decades of dedication, exceptional service, and the personal connection they bring to the Des Moines Airport Holiday Inn, Jill Locke and Janice Brooner are being recognized as the 2024 Iowa Hotel & Lodging Association Employees of the Year.

## Champion of the Year

# Amy Zeigler

Iowa Tourism Office, Des Moines



When 10-year-old Amy Zeigler, an Iowa farm girl from St. Lucas (pop. 167), came across her first copy of the Iowa Travel Guide she was instantly enthralled. She knew immediately she wanted to “do all those things.” Little did she know that years later, as Iowa Tourism Manager, she would help thousands of Iowans and visitors discover and enjoy our state.

Today, Amy leads the state’s efforts to promote Iowa communities, attractions, restaurants and lodging businesses to visitors both from within our borders, and across the country and world. She started as the Tourism Office’s first ever digital marketing manager, revamping, expanding and creating new channels for the state’s online presence. She now leads a team of five, dedicated to showcasing the beautiful, unique, and often quirky places only found on Iowa’s byways and backroads.

*“Iowans as a rule are very humble. Sometimes the hardest part of my job is convincing them they have something people will travel for.” –Amy Zeigler*

Amy spends at least 25% of her time visiting the four corners of the state and is still mesmerized by the variety of landscapes. She won’t tell you if she prefers the limestone cliffs that define northeast Iowa or the rolling Loess Hills of the West. “I love it all,” says Amy.

However, the true super-power of this hospitality industry champion may well be in her steadfast commitment to innovation, measurement, refining and trying again. She led the effort to gather input from 800 stakeholders and develop the state’s first ever statewide tourism plan. Her work evolved the Travel Iowa website from a simple directory to a content-driven storytelling site—increasing visitor interactions by five times.

Post-Covid Amy oversaw the Meet in Iowa Program which incentivized groups to meet “in person again” increasing overnight stays by 5,000+ rooms. The program continues to be a tool for meeting planners to extend business stays. She spearheads the office’s co-op marketing and other partner programs.

Amy even leaned into the notion of Iowa being a “fly over state” and launched the national award winning “Soul of Iowa” campaign which features drone footage “flying through” some of Iowa’s most notable tourism communities. “We know that every travel party to Iowa spends \$457 per day,” says Amy. “Let’s get them to stay one more day.”

It is that blend of business acumen and creative spirit that drives Amy daily and is the reason she is the 2024 Iowa Hotel & Lodging Association Champion.





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# Philanthropist of the Year | Hotel Pattee

Perry Hospitality, Inc, Perry



Since 1913, the Hotel Pattee has been a cornerstone of downtown Perry—a lodging and dining destination for guests from around the world. The historic boutique hotel has also been a cultural hub for the town's 8,000 residents, hosting community projects, showcasing artists, celebrating local leaders, and helping the Art on the Prairie festival gain national recognition. Whenever there's a community event or cause, the Hotel Pattee is always there to support it.

But the hotel's most important role may be in times of crisis. Under the compassionate leadership of General Manager Jenny Eklund and Perry Hospitality, Inc, the hotel has become a place where the community comes together to heal and support one another.

In March 2023, after a tragic car accident took the lives of siblings Walter and Daisy Gavidia, ages 13 and 15, and critically injured their 17-year-old sister Edlyn, the hotel led a fundraiser that raised over \$12,700 in just two days. What started with a simple taco salad fundraiser quickly grew as local businesses bought hundreds of salads for their employees, bringing the community together to support the family.

Less than a year later, Perry faced another tragedy—a school shooting at the high school. Once again, Hotel Pattee opened its doors, offering space for press conferences and helping the community navigate the flood of national media attention. The hotel became a refuge for both the town and those covering the event, providing a place to gather and begin healing. Even in the darkest moments, Hotel Pattee continues to be a destination for visitors while playing an irreplaceable role in the life of the community.

*"The Hotel Pattee isn't just about offering a place to stay; it's about being here for Perry, no matter what. We're proud to be part of a community that comes together in both joyful and difficult times. This hotel will always be a space where people can connect, find comfort, and support one another."* -Jenny Eklund

It is the Hotel Pattee's strong support of the community, along with Perry Hospitality, Inc's caring leadership, that have earned them the 2024 Iowa Hotel & Lodging Association Philanthropy Award.

# Sustainability Award | Hotel Millwright

## Amana Society, Amana Colonies



Pictured: Korey Woodbury, GM | Hotel Millwright

**H**otel Millwright, located in the historic Amana Colonies, is a prime example of how sustainability and preservation can work hand-in-hand. For decades, much of the 13-building complex that once made up the Amana Woolen Mill sat mostly empty, used mainly for storage. Although the mill had been a key part of the community since 1855, producing textiles for generations, changes in the industry left the site underused and at risk.

Recognizing the need to save this historic site, the Amana Society made the bold decision to transform the mill complex into a boutique hotel. The project began in 2018 and led to the opening of Hotel Millwright in the fall of 2020. Despite opening during the COVID-19 pandemic, this revitalization brought new life to the property while preserving its historic character. It also focused on forward-thinking sustainability practices.

As part of the Hotel Millwright Campus Urban Conservation Project, the hotel worked with partners like Iowa Valley Resource Conservation & Development and Trees Forever to install eco-friendly features. Permeable pavers, native landscaping, and a bioretention cell were added to manage stormwater runoff and protect the local watershed, especially Price Creek and the Iowa River. These features also educate visitors on sustainable practices they can use elsewhere.

The hotel is powered partly by green electricity from the Amana Farms methane digester, which turns methane from cattle manure into renewable energy. This system reduces the hotel's carbon footprint and supports local renewable energy efforts.

*"This project has been a win-win for our community. We've combined conservation with beauty and heritage, and it's made a real impact." -Jeff Popenhagen, Amana Society*

By blending the past with the future, Hotel Millwright has created a sustainable hospitality experience that honors the heritage of the Amana Colonies and promotes environmental responsibility. For these efforts, the hotel is being honored by the Iowa Hotel & Lodging Association and award sponsor WoodRiver Energy with the Association's 2024 Sustainability Award.





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# Legislator of the Year | Rep. Carter Nordman

## District 47



Representative Carter Nordman, District 47, has already made his mark on Iowa's political landscape. Elected to the Iowa House in 2020 at the age of 22, he was not only the youngest member of the State Chamber but one of the youngest legislators in the country. The pro-business Republican quickly emerged as a leading voice for the next generation of leaders in the state.

Nordman's passion for politics was ignited at age 11 when he met Senator Chuck Grassley at his local church. That same summer, his grandmother would take Carter to Sen. Grassley's local campaign headquarters every week to help assemble thousands of yard signs. At 19, Nordman ran for mayor of his rural Iowa community, narrowly losing but gaining the attention of local leaders. This experience set the stage for his successful bid for an open House seat in 2020.

Nordman completed his business management degree at the University of Northern Iowa while a sitting legislator. Today, the financial advisor and entrepreneur focuses his legislative efforts on supporting Iowa's small businesses through fiscal responsibility and economic growth. His work on the House Ways and Means, Appropriations, and Commerce Committees have also included strong advocacy on behalf of Iowa's hospitality industry.

*"Hotels and lodging businesses play a huge role in Iowa's economy. It's critical that the state implement policies that allow them to grow and stay competitive. When hospitality thrives, it strengthens our communities and showcases Iowa as a great place to visit, work and live." -Representative Carter Nordman*

That belief has driven Nordman to champion tax cuts, simplify tax code, and cut red tape. His efforts have consistently focused on ensuring the state's budget practices don't burden future generations but instead promote long-term economic growth and attract a qualified workforce.

Representative Carter Nordman's consistent support for Iowa's hospitality industry and his dedication to a business-friendly state make him a leader to recognize today and watch closely in the future. He will continue to drive policies that foster growth in Iowa's hospitality industry, which is why he is being honored as the 2024 Iowa Hotel & Lodging Association Legislator of the Year.

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# 2024 Iowa Restaurant Resources Buyers Guide

Successful restaurant and tavern operators recognize the importance of forging not just contacts, but partnerships with experienced purveyors and suppliers. They understand the advantages of making quality connections. The Iowa Restaurant Association strives to provide programs and services that improve members' bottom line profitability—and great partnerships are at the center of that strategy.

In fact, many members find that if they leverage one or more of the Association's member discount programs—whether it be a music license, energy or product discount, they have more than paid for the price of membership. The partners listed in this guide have made an investment into the industry they serve by supporting the Association's programs and representation efforts. As you make your supplier choices, please give due consideration to the companies that support the organization that helps you do business better.

Find this issue of the magazine at [restaurantiowa.com](http://restaurantiowa.com)

# SUN'S UP



### IRA & IHLA Corporate Partners

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515-265-2554 ..... [www.boltonhay.com](http://www.boltonhay.com)  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... [www.martinbros.com](http://www.martinbros.com)

### ATM

Cashlynk, Inc  
319-892-0136 ..... [www.cashlynk.net](http://www.cashlynk.net)

### Bar Equipment and Supplies

Bolton and Hay  
515-265-2554 ..... [www.boltonhay.com](http://www.boltonhay.com)  
Beverage Distributors of Iowa  
515-280-6036 ..... [www.bdi-wholesale.com](http://www.bdi-wholesale.com)  
Iowa Des Moines Supply Inc.  
515-263-1200 ..... [www.iowadesmoinessupply.com](http://www.iowadesmoinessupply.com)  
Johnson Brothers Liquor Co of Iowa  
515-262-1199 ..... [www.johnsonbrothers.com](http://www.johnsonbrothers.com)  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... [www.martinbros.com](http://www.martinbros.com)  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... [www.performancefoodservice.com](http://www.performancefoodservice.com)  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... [www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com](http://www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com)  
Rapids Wholesale Equipment  
800-472-7431 ..... [www.rapidswholesale.com](http://www.rapidswholesale.com)  
Southern Glazers Wine & Spirits  
515-252-7173 ..... [www.southernglazers.com](http://www.southernglazers.com)  
Southern Wine & Spirits  
515-986-0060 ..... [www.southernglazers.com](http://www.southernglazers.com)  
**Sysco Iowa, Inc.**  
515-289-5300 ..... [www.sysco.com](http://www.sysco.com)  
TriMark Hockenbergs  
515-282-0033 ..... [www.hockenbergs.com](http://www.hockenbergs.com)  
**US Foods**  
319-645-2193 ..... [www.usfoods.com](http://www.usfoods.com)

### Beer Distributor

7G Distributing, LLC  
563-213-0952 ..... [www.7gdistributing.com](http://www.7gdistributing.com)  
Beverage Distributors of Iowa  
515-280-6036 ..... [www.bdi-wholesale.com](http://www.bdi-wholesale.com)  
Fahr Beverage Inc  
319-234-2605 ..... [www.fahrbeverage.com](http://www.fahrbeverage.com)  
Johnson Brothers Liquor Co of Iowa  
515-262-1199 ..... [www.johnsonbrothers.com](http://www.johnsonbrothers.com)

### Beverage Dispensing Equipment

7G Distributing, LLC  
563-213-0952 ..... [www.7gdistributing.com](http://www.7gdistributing.com)  
**Atlantic Bottling Co.**  
515-987-1931 ..... [www.atlanticbottling.com](http://www.atlanticbottling.com)  
Beverage Distributors of Iowa  
515-280-6036 ..... [www.bdi-wholesale.com](http://www.bdi-wholesale.com)  
Bolton and Hay  
515-265-2554 ..... [www.boltonhay.com](http://www.boltonhay.com)  
Fahr Beverage Inc  
319-234-2605 ..... [www.fahrbeverage.com](http://www.fahrbeverage.com)  
Iowa Des Moines Supply Inc.  
515-263-1200 ..... [www.iowadesmoinessupply.com](http://www.iowadesmoinessupply.com)  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... [www.martinbros.com](http://www.martinbros.com)  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... [www.performancefoodservice.com](http://www.performancefoodservice.com)  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... [www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com](http://www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com)  
**Pepsi Beverages Company**  
515-254-3110 ..... [www.pepsico.com](http://www.pepsico.com)

### Member Benefit Partners

The IRA works with a number of firms that offer benefits and discounts exclusively to IRA members. These Member Benefit Partners are denoted in **BLUE**.

### Education Partners

Iowa colleges recognizing ProStart Certificate of Achievement recipients through class credits, work experience credits, and/or scholarships. ProStart Education Partners are denoted in **GREEN**.

**Sysco Iowa, Inc.**  
515-289-5300 ..... [www.sysco.com](http://www.sysco.com)  
**TriMark Hockenbergs**  
515-282-0033 ..... [www.hockenbergs.com](http://www.hockenbergs.com)  
**US Foods**  
319-645-2193 ..... [www.usfoods.com](http://www.usfoods.com)

### Beverages (Alcoholic)

7G Distributing, LLC  
563-213-0952 ..... [www.7gdistributing.com](http://www.7gdistributing.com)  
Beverage Distributors of Iowa  
515-280-6036 ..... [www.bdi-wholesale.com](http://www.bdi-wholesale.com)  
Century Farms Distillery  
712-580-3530 ..... [www.cfdistillery.com](http://www.cfdistillery.com)  
**E & J Gallo Winery**  
515-987-3935 ..... [www.gallo.com](http://www.gallo.com)  
Fahr Beverage Inc  
319-234-2605 ..... [www.fahrbeverage.com](http://www.fahrbeverage.com)  
Iowa Alcoholic Beverages Division  
866-IowaABD 469-2223 ..... [www.abd.iowa.gov](http://www.abd.iowa.gov)  
Johnson Brothers Liquor Co of Iowa  
515-783-8084 ..... [www.liquorloversia.com](http://www.liquorloversia.com)  
Liquor Lover's  
515-262-1199 ..... [www.johnsonbrothers.com](http://www.johnsonbrothers.com)  
**Sazerac Co.**  
866-751-8118 ..... [www.sazerac.com](http://www.sazerac.com)  
Southern Glazer's Wine & Spirits  
515-252-7173 ..... [www.southernglazers.com](http://www.southernglazers.com)  
Southern Wine & Spirits  
515-986-0060 ..... [www.southernglazers.com](http://www.southernglazers.com)  
Templeton Rye Spirits LLC  
712-669-8793 ..... [www.templetonrye.com](http://www.templetonrye.com)

### Beverages (Non-Alcoholic)

Affinity Group  
515-255-1285 ..... [www.affinitysales.com](http://www.affinitysales.com)  
**Atlantic Bottling Co.**  
515-987-1931 ..... [www.atlanticbottling.com](http://www.atlanticbottling.com)  
Beverage Distributors of Iowa  
515-280-6036 ..... [www.bdi-wholesale.com](http://www.bdi-wholesale.com)  
Johnson Brothers Liquor Co of Iowa  
515-262-1199 ..... [www.johnsonbrothers.com](http://www.johnsonbrothers.com)  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... [www.martinbros.com](http://www.martinbros.com)  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... [www.performancefoodservice.com](http://www.performancefoodservice.com)  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... [www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com](http://www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com)  
**Pepsi Beverages Company**  
515-254-3110 ..... [www.pepsico.com](http://www.pepsico.com)  
Rapids Wholesale Equipment  
319-447-1670 ..... [www.rapidswholesale.com](http://www.rapidswholesale.com)  
**Sazerac Co.**  
515-202-1661 ..... [www.sazerac.com](http://www.sazerac.com)  
Southern Glazer's Wine & Spirits  
515-252-7173 ..... [www.southernglazers.com](http://www.southernglazers.com)  
**Sysco Iowa, Inc.**  
515-289-5300 ..... [www.sysco.com](http://www.sysco.com)  
**US Foods**  
319-645-2193 ..... [www.usfoods.com](http://www.usfoods.com)  
Voss Distributing/ Red Bull LLC  
515-263-1777 ..... [www.vossdist.com](http://www.vossdist.com)

### Business Broker

KREATE Business Brokers  
515-224-0101 ..... [www.krbb.com](http://www.krbb.com)

### Commercial Auctioneer

Backes Commercial Auctioneers  
319-226-5830 ..... [www.backes-auction.com](http://www.backes-auction.com)

### Commercial Real Estate

Matt Shaw Real Estate  
515-360-2247 .....



## Commodity Groups

Iowa Egg Council  
515-727-4701 ..... www.iowaegg.org  
**Iowa Beef Industry Council**  
515-296-2305 ..... www.iabeef.org  
**Iowa Pork Producers Association**  
515-225-7675 ..... www.iowapork.org  
Iowa Wine Growers Association  
515-664-7754 ..... www.iowawinegrowers.org  
The Soyfoods Council/Iowa Soybean Association  
515-491-8636 ..... www.iasoybeans.com...www.thesoyfoodscouncil.com

## Condiments

Affinity Group  
515-255-1285 ..... www.affinitysales.com  
**Lola's Fine Hot Sauce**  
515-776-0086 ..... www.lolasfinehotsauce.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com  
MidStates Marketing  
515-246-8829 ..... www.midstates-marketing.com  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com  
**US Foods**  
319-645-2193 ..... www.usfoods.com

## Consulting, Energy

**D & J Consulting**  
515-556-7641  
MidAmerican Energy Company  
515-252-6762 ..... www.midamericanenergy.com  
Rapids Wholesale Equipment  
800-472-7431 ..... www.rapidswholesale.com  
**WoodRiver Energy LLC**  
515-608-3096 ..... www.woodriverenergy.com

## Consulting, Financial

Brummel Madsen Hotel Insurance  
319-266-2644 ..... https://www.brummelmadsen.com/hotel-insurance  
Compensation Designs, LLC  
515-280-4743 ..... www.cdsplans.com  
Cyberweb Hotels, LLC  
949-331-7560 ..... www.cyberwebhotels.com  
**D & J Consulting, L.C**  
515-556-7641  
Electronic Office, LLC  
515-612-4190 ..... www.electronicbiz.com  
Grinnell Mutual Reinsurance Company  
800-362-2041 ..... www.grinnellmutual.com  
Iron Horse Wealth Management  
866-201-8305 ..... www.ironhorsewm.com  
Paychex HR  
..... www.paychex.com/locations/iowa/  
Skogman Carlson Insurance  
319-366-6288 ..... www.skogmanins.com  
**Strategic Tax Planning**  
515-291-0998 ..... www.strategictaxplanning.net  
The Dana Company  
515-244-4391 ..... www.thedanaco.com  
US Bank  
515-577-9049 ..... www.usbank.com  
**West Bank**  
515-222-2350 ..... www.westbankstrong.com

## Consulting

7G Distributing, LLC  
563-213-0952 ..... www.7gdistributing.com  
**Asian American Hotel Owners Association (AAHOA)**  
404-816-5759 ..... www.aahoa.com  
Affinity Group  
515-255-1285 ..... www.affinitysales.com  
Fahr Beverage Inc  
319-234-2605 ..... www.fahrbeverage.com  
Fully Promoted Urbandale  
515-443-2808 ..... www.fullypromoted.com/urbandale-ia  
Johnson Brothers Liquor Co of Iowa  
515-262-1199 ..... www.johnsonbrothers.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com  
MidStates Marketing

515-246-8829 ..... www.midstates-marketing.com  
Paychex HR  
..... www.paychex.com/locations/iowa/  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com  
Rapids Wholesale Equipment  
800-472-7431 ..... www.rapidswholesale.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com  
TriMark Hockenbergs  
515-282-0033 ..... www.hockenbergs.com  
**US Foods**  
319-645-2193 ..... www.usfoods.com

## Contractor

Contractors Choice Iowa  
515-964-5555 ..... www.contractorschoiceiowa.com

## Credit Card Service/Supplies

Cashlynk, Inc  
319-892-0136 ..... www.cashlynk.net  
Electronic Office, LLC  
515-612-4190 ..... www.electronicbiz.com  
**Heartland Payment Systems**  
402-314-8431 ..... www.heartland.us  
Payteva  
515-202-0398 ..... www.payteva.com  
US Bank  
515-577-9049 ..... www.usbank.com  
**West Bank**  
515-222-2350 ..... www.westbankstrong.com

## Dairy Products

Affinity Group  
515-255-1285 ..... www.affinitysales.com  
Bix Produce Company  
651-487-8000 ..... www.bixproduce.com  
Iowa Egg Council  
515-727-4701 ..... www.iowaegg.or  
Loffredo Fresh Produce Co. Inc.  
515-285-3367 ..... www.loffredo.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com  
MidStates Marketing  
515-246-8829 ..... www.midstates-marketing.com  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com  
**US Foods**  
319-645-2193 ..... www.usfoods.com

## Dishwashing Equipment Sales & Supplies

Bolton and Hay  
515-265-2554 ..... www.boltonhay.com  
**Ecolab Inc.**  
605-209-4755 ..... www.ecolab.com  
Iowa Des Moines Supply, Inc.  
515-263-1200 ..... www.iowadesmoinessupply.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com  
**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com  
Rapids Wholesale Equipment  
800-472-7431 ..... www.rapidswholesale.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com  
TriMark Hockenbergs  
515-282-0033 ..... www.hockenbergs.com  
**US Foods**  
319-645-2193 ..... www.usfoods.com

## Digital Menus

Affinity Group	
515-255-1285.....	www.affinitysales.com
Electronic Office, LLC	
515-612-4190.....	www.electronicbiz.com
Johnson Brothers Liquor Co of Iowa	
515-262-1199.....	www.johnsonbrothers.com
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
<b>Performance Foodservice Quad Cities</b>	
800-747-1234.....	www.performancefoodservice.com
<b>Performance FoodService, Cedar Rapids</b>	
319-396-1300.....	www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com

## Distributor, Food & Beverage

7G Distributing, LLC	
563-213-0952.....	www.7gdistributing.com
Bix Produce Company	
651-487-8000.....	www.bixproduce.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com
Fahr Beverage	
319-243-2605.....	www.fahrbeverage.com
Johnson Brothers Liquor Co of Iowa	
515-262-1199.....	www.johnsonbrothers.com
Liberty Fruit Company Inc.	
800-445-4782.....	www.libertyfruit.com
Loffredo Fresh Produce Co. Inc.	
515-285-3367.....	www.loffredo.com
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
<b>Performance FoodService, Cedar Rapids</b>	
319-396-1300.....	www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com
<b>Pepsi Beverages Company</b>	
515-254-3110.....	www.pepsico.co
Southern Glazer's Wine & Spirits	
515-252-7173.....	www.southernglazers.com
Southern Wine & Spirits	
515-986-0060.....	www.southernglazers.com
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
The Fish Guys, Inc	
612-238-9815.....	www.thefishguysinc.com
Voss Distributing/ Red Bull LLC	
515-263-1777.....	www.vossdist.com

## Educational Materials

<b>Asian American Hotel Owners Association (AAHOA)</b>	
404-816-5759.....	www.aahoa.com
Distilled Spirits Council	
202-628-3544.....	www.distilledspirits.org
Iowa Alcoholic Beverages Division	
866-IowaABD 469-2223.....	www.abd.iowa.gov
<b>Iowa Beef Industry Council</b>	
515-296-2305.....	www.iabeef.org
Iowa Gaming Association	
515-267-9200.....	www.iowagaming.org
<b>Iowa Pork Producers Association</b>	
515-225-7675.....	www.iowapork.org
Iowa Restaurant Association	
515-276-1454.....	www.restaurantiowa.com
Iowa Restaurant Association Education Foundation	
515-276-1454.....	www.iraef.org
Iowa State University Extension	
800-262-3804.....	www.extension.iastate.edu
Iowa Wine Growers Association	
515-664-7754.....	www.iowawinegrowers.org
Lashier Graphics & Signs	
515-556-6644.....	www.lashier.com
Paychex HR	
.....	www.paychex.com/locations/iowa/
The Soyfoods Council/Iowa Soybean Association	
515-491-8636.....	www.iasoybeans.com...www.thesoyfoodscouncil.com

## Education Resources

<b>Asian American Hotel Owners Association (AAHOA)</b>	
404-816-5759.....	www.aahoa.com
Iowa Gaming Association	
515-267-9200.....	www.iowagaming.org

Iowa Hotel & Lodging Association	
515-276-1454.....	www.hotellodgingiowa.com
Iowa Restaurant Association Education Foundation	
515-276-1454.....	www.iraef.org

## Education Partners

Grinnell College	
641-269-3661.....	www.grinnell.edu
<b>Indian Hills Community College</b>	
641-683-5196.....	www.indianhills.edu
Iowa Central Community College	
515-574-1284.....	www.iowacentral.edu
<b>Iowa Culinary Institute at DMACC</b>	
515-964-6532.....	www.dmacc.edu
Iowa Lakes Community College/Hotel & Rest Mgmt	
712-852-5256.....	www.iowalakes.edu
Iowa State University	
515-294-7474.....	www.iastate.edu
<b>Kirkwood Community College- Hospitality Arts Dept.</b>	
319-848-8772.....	www.kirkwood.edu
<b>Western Iowa Tech Community College</b>	
712-274-8733.....	www.witcc.edu

## Employment Resources

<b>Heartland Payroll Services</b>	
515-202-0398.....	www.heartland.us/payroll
Paychex HR	
.....	www.paychex.com/locations/iowa/
US Bank	
515-577-9049.....	www.usbank.com

## ERTC Funds

<b>Adesso Capital</b>	
206-931-3547.....	www.adessocapital.com
<b>Strategic Tax Planning</b>	
515-291-0998.....	www.strategictaxplanning.net

## Exhaust Systems & Cleaning Services

Enviromatic Corporation of America, Inc.	
800-325-8476.....	www.enviromatic.com
Rapids Wholesale Equipment	
800-472-7431.....	www.rapidswholesale.com

## Fire & Water Clean-Up/Restoration

ServPro	
918-345-3827.....	www.servpro.com

## Financial Institutions/Services

Compensation Designs, LLC	
515-280-4743.....	www.cdsplans.com
<b>Heartland Payment Systems</b>	
402-314-8431.....	www.heartland.us
Paychex HR	
.....	www.paychex.com/locations/iowa/
US Bank	
515-577-9049.....	www.usbank.com
<b>West Bank</b>	
515-222-2350.....	www.westbankstrong.com
<b>WoodRiver Energy LLC</b>	
515-608-3096.....	www.woodriverenergy.com

## Fire Suppression Systems

Rapids Wholesale Equipment	
800-472-7431.....	www.rapidswholesale.com

## Food Broker

Affinity Group	
515-255-1285.....	www.affinitysales.com
MidStates Marketing	
515-246-8829.....	www.midstates-marketing.com

## Food & Restaurant Service Equipment, Services & Supplies

Bolton and Hay	
515-265-2554.....	www.boltonhay.com
Iowa Des Moines Supply Inc.	
515-263-1200.....	www.iowadesmoinessupply.com
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com



McCormack Distributing Co.  
712-546-5133 .....www.mccormackdistributing.com  
Rapids Wholesale Equipment  
800-472-7431 .....www.rapidswholesale.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Performance Foodservice Quad Cities**  
800-747-1234 .....www.performancefoodservice.com  
**Sysco Iowa, Inc.**  
515-289-5300 .....www.sysco.com  
TriMark Hockenbergs  
515-282-0033 .....www.hockenbergs.com  
**US Foods**  
319-645-2193 .....www.usfoods.com

## Frozen Food

Affinity Group  
515-255-1285 .....www.affinitysales.com  
Heikens Family Foods  
641-847-8116 .....www/heikensff.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 .....www.martinbros.com  
MidStates Marketing  
515-246-8829 .....www.midstates-marketing.com  
**Performance Foodservice Quad Cities**  
800-747-1234 .....www.performancefoodservice.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 .....www.sysco.com  
**US Foods**  
319-645-2193 .....www.usfoods.com

## Gift Cards

**Heartland Payment Systems**  
515-979-3578 .....www.heartland.us

## Grease Removal

Enviromatic Corporation of America, Inc.  
800-325-8476 .....www.enviromatic.com

## Green Products

Bolton & Hay, Inc.  
515-265-2554 .....www.boltonhay.com  
**Ecolab Inc.**  
605-209-4755 .....www.ecolab.com  
Iowa Des Moines Supply Inc.  
515-263-1200 .....www.iowadesmoinessupply.com  
**Martin Brothers Distributing Co., Inc.**  
319-266-1775 .....www.martinbros.com  
MidStates Marketing  
515-246-8829 .....www.midstates-marketing.com  
**Performance Foodservice Quad Cities**  
800-747-1234 .....www.performancefoodservice.com  
**Performance FoodService, Cedar Rapids**  
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com  
**Sysco Iowa, Inc.**  
515-289-5300 .....www.sysco.com  
**US Foods**  
319-645-2193 .....www.usfoods.com

## Hotel Supplies

Weiner's LTD  
1-800-788-8601 .....www.weinersltd.com

## Human Resources

Capitol Benefits Group  
515-514-1200 .....www.capitol-benefits.com  
Paychex HR  
.....www.paychex.com/locations/iowa/  
World Insurance Associates, LLC  
515-327-2026 .....www.worldinsurance.com

## HVAC

Plumbing & Heating Wholesale, Inc.  
712-722-4628 .....www.pandhwholesale.com

## Industry Groups

**Asian American Hotel Owners Association (AAHOA)**  
404-816-5759 .....www.aahoa.com  
**CATCH Des Moines**  
515-286-4960 .....www.catchdesmoines.com  
**FUSE DSM**

515-829-4189 .....www.fusedsm.org

Iowa City Chamber of Commerce  
319-337-9637 .....www.iowacityarea.com  
Iowa Gaming Association  
515-267-9200 .....www.iowagaming.org  
Urbandale Chamber of Commerce  
515-331-6855 .....www.uniquelyurbandale.com  
West Des Moines Chamber of Commerce  
515-225-6009 .....www.wdmchamber.org

## Insurance

Brummel Madsen Hotel Insurance  
319-266-2644 .....https://www.brummelmadsen.com/hotel-insurance  
Buenzow Insurance Group  
515-270-8870 .....www.buenzowinsurance.com  
Capitol Benefits Group  
515-514-1200 .....www.capitol-benefits.com  
**Delta Dental**  
515-261-5500 .....www.deltadentalia.com  
Grinnell Mutual Reinsurance Company  
800-362-2041 .....www.grinnellmutual.com  
Ludovissy & Associates  
563-556-6661 .....www.ludovissyandassociates.com  
New Eagle Insurance  
563-582-5834 .....www.neweagleinsurance.com  
Paychex HR  
.....www.paychex.com/locations/iowa/

## SFM Mutual Insurance

952-838-4200 .....www.sfmic.com  
Skogman Carlson Insurance  
319-366-6288 .....www.skogmanins.com

## Society Insurance

920-948-3985 .....www.societyinsurance.com  
The Dana Company  
515-224-4391 .....www.thedanaco.com  
US Bank  
515-577-9049 .....www.usbank.com  
World Insurance Associates, LLC  
515-327-2026 .....www.worldinsurance.com

## Legal Services

**Delta Dental**  
515-261-5500 .....www.deltadentalia.com  
Paychex HR  
.....www.paychex.com/locations/iowa

## Lending

**Adesso Capital**  
206-931-3547 .....www.adessocapital.com  
**Heartland Payment Systems**  
402-314-8431 .....www.heartland.us  
US Bank  
515-577-9049 .....www.usbank.com  
**West Bank**  
515-222-2350 .....www.westbankstrong.com

## Linen Sales & Service

Bolton and Hay  
515-265-2554 .....www.boltonhay.com  
Genesis Linen Services  
515-526-5598 .....www.genlaundry.com  
Iowa Des Moines Supply Inc.  
515-263-1200 .....www.iowadesmoinessupply.com  
Rapids Wholesale Equipment  
800-472-7431 .....www.rapidswholesale.com  
TriMark Hockenbergs  
515-282-0033 .....www.hockenbergs.com

## Marketing

Compensation Designs, LLC  
515-280-4743 .....www.cdsplans.com  
Cyberweb Hotels, LLC  
949-331-7560 .....www.cyberwebhotels.com  
Fully Promoted Urbandale  
515-443-2808 .....www.fullypromoted.com/urbandale-ia  
Lashier Graphics & Signs  
515-556-6644 .....www.lashier.com

## Meat Information

Heikens Family Foods  
641-847-8116 .....www/heikensff.com

**Iowa Beef Industry Council**  
515-296-2305 ..... www.iabeef.org

**Iowa Pork Producers Association**  
515-225-7675 ..... www.iowapork.org

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Meat Purveyor

**Heikens Family Foods**  
641-847-8116 ..... www.heikensff.com

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Menu Design/Ideas

**Affinity Group**  
515-255-1285 ..... www.affinitysales.com

**Electronic Office, LLC**  
515-612-4190 ..... www.electronicbiz.com

**Iowa Beef Industry Council**  
515-296-2305 ..... www.iabeef.org

**Iowa Pork Producers Association**  
515-225-7675 ..... www.iowapork.org

**Johnson Brothers Liquor Co of Iowa**  
515-262-1199 ..... www.johnsonbrothers.com

**Lashier Graphics & Signs**  
515-556-6644 ..... www.lashier.com

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**MidStates Marketing**  
515-246-8829 ..... www.midstates-marketing.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Southern Glazer's Wine & Spirits**  
515-252-7173 ..... www.southernglazers.com

**Southern Wine & Spirits**  
515-986-0060 ..... www.southernglazers.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Mobile App Development

**HTML Marketing**  
515-570-3290 ..... www.htmlmarketing.com

## Music Licensing

**BMI**  
615-401-2873 ..... www.bmi.org

## Online Ordering

**Electronic Office, LLC**  
515-612-4190 ..... www.electronicbiz.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

## Parking Resources

**Parking Management Company, LLC**  
402-881-6865 ..... www.parkingmgt.com

## Paper Products

**Affinity Group**  
515-255-1285 ..... www.affinitysales.com

**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com

**Fully Promoted Urbandale**  
515-443-2808 ..... www.fullypromoted.com/urbandale-ia

**Iowa Des Moines Supply Inc.**  
515-263-1200 ..... www.iowadesmoinessupply.com

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**MidStates Marketing**  
515-246-8829 ..... www.midstates-marketing.com

**Rapids Wholesale Equipment**  
319-447-1670 ..... www.rapidswholesale.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**TriMark Hockenbergs**  
515-282-0033 ..... www.hockenbergs.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Payroll Processing Services

**Heartland Payroll Services**  
605-940-9861 ..... www.heartland.us/payroll

**Paychex HR**  
..... www.paychex.com/locations/iowa/

## Personal Protective Equipment (PPE)

**Bolton and Hay**  
515-265-2554 ..... www.boltonhay.com

**Ecolab Inc.**  
605-209-4755 ..... www.ecolab.com

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**TriMark Hockenbergs**  
515-282-0033 ..... www.hockenbergs.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Plumbing Supply

**Plumbing & Heating Wholesale, Inc**  
712-722-4628 ..... www.pandhwholesale.com

## POS Systems, Cash Registers, Equipment/Supplies

**Cashlynk, Inc**  
319-892-0136 ..... www.cashlynk.net

**Electronic Office, LLC**  
515-612-4190 ..... www.electronicbiz.com

**Heartland Payment Systems**  
402-314-8431 ..... www.heartland.us

**Payteva**  
515-202-0398 ..... www.payteva.com

**US Bank**  
515-577-9049 ..... www.usbank.com

## Poultry Products

**Iowa Egg Council**  
515-727-4701 ..... www.iowaegg.org

## Produce Purveyor

**Bix Produce Company**  
651-487-8000 ..... www.bixproduce.com

**Liberty Fruit Company Inc.**  
800-445-4782 ..... www.libertyfruit.com

**Loffredo Fresh Produce Co. Inc.**  
515-285-3367 ..... www.loffredo.com

**Martin Brothers Distributing Co., Inc.**  
319-266-1775 ..... www.martinbros.com

**Performance Foodservice Quad Cities**  
800-747-1234 ..... www.performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
319-396-1300 ..... www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com

**Sysco Iowa, Inc.**  
515-289-5300 ..... www.sysco.com

**US Foods**  
319-645-2193 ..... www.usfoods.com

## Publications

**CATCH Des Moines**  
515-286-4960 ..... www.catchdesmoines.com

**Food & Beverage Iowa Business Quarterly**  
515-276-1454 ..... www.restaurantiowa.com



## Public Relations

### **CATCH Des Moines**

515-286-4960.....	www.catchdesmoines.com
Fully Promoted Urbandale	
515-443-2808.....	www.fullypromoted.com/urbandale-ia
Fuse DSM	
515-829-4189.....	www.fusedsm.org
Iowa City Chamber of Commerce	
319-337-9637.....	www.iowacityarea.com
Lashier Graphics & Signs	
515-556-6644.....	www.lashier.com
Urbandale Chamber of Commerce	
515-331-6855.....	www.uniquelyurbandale.com
West Des Moines Chamber of Commerce	
515-225-6009.....	www.wdmchamber.org

## Refrigeration Equipment and Parts

Bolton and Hay	
515-265-2554.....	www.boltonhay.com
Gasket Guy of Central Iowa	
515-314-6990.....	www.gasketguy.com/central-iowa
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
<b>Performance Foodservice Quad Cities</b>	
800-747-1234.....	www.performancefoodservice.com
Rapids Wholesale Equipment	
319-447-1670.....	www.rapidswholesale.com
<b>Performance FoodService, Cedar Rapids</b>	
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com	
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
TriMark Hockenbergs	
515-282-0033.....	www.hockenbergs.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com

## Sales Tax Exemption

### **D & J Consulting**

515-556-7641

## Sanitation Supplies/Cleaning Services

Affinity Group	
515-255-1285.....	www.affinitysales.com
Bolton and Hay	
515-265-2554.....	www.boltonhay.com
<b>Ecolab Inc.</b>	
605-209-4755.....	www.ecolab.com
Iowa Des Moines Supply Inc.	
515-263-1200.....	www.iowadesmoinessupply.com
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
MidStates Marketing	
515-246-8829.....	www.midstates-marketing.com
<b>Performance Foodservice Quad Cities</b>	
800-747-1234.....	www.performancefoodservice.com
<b>FoodService, Cedar Rapids</b>	
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com	
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
TriMark Hockenbergs	
515-282-0033.....	www.hockenbergs.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com

## Seafood

Affinity Group	
515-255-1285.....	www.affinitysales.com
The Fish Guys, Inc	
612-238-9815.....	www.thefishguysinc.com
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
MidStates Marketing	
515-246-8829.....	www.midstates-marketing.com
<b>Performance Foodservice Quad Cities</b>	
800-747-1234.....	www.performancefoodservice.com
<b>Performance FoodService, Cedar Rapids</b>	
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com	
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com

## Signage

Lashier Graphics & Signs	
515-556-6644.....	www.lashier.com

## Spirits/Manufacturer

### **Century Farms Distillery**

712-580-3530.....	www.cfdistillery.com
<b>Sazerac Co.</b>	
866-751-8118.....	www.sazerac.com
Templeton Rye Spirits LLC.	
712-669-8793.....	www.templetonrye.com

## Spirits Producer

### **Iowa Distilling Company**

515-981-4216.....	www.iowadistilling.com
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## Soy Foods

### **Martin Brothers Distributing Co., Inc.**

319-266-1775.....	www.martinbros.com
<b>Performance Foodservice Quad Cities</b>	
800-747-1234.....	www.performancefoodservice.com
<b>Performance FoodService, Cedar Rapids</b>	
319-396-1300www.performancefoodservice.com/Our-Locations/Cedar-Rapids.com	
<b>Sysco Iowa, Inc.</b>	
515-289-5300.....	www.sysco.com
The Soyfoods Council/Iowa Soybean Association	
515-491-8636.....	www.iasoybeans.com...www.thesoyfoodscouncil.com
<b>US Foods</b>	
319-645-2193.....	www.usfoods.com

## Staffing Solutions

### **Workstream**

801-376-7620.....	www.workstream.us
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## Technology

### **Cashlynk, Inc**

319-892-0136.....	www.cashlynk.net
<b>Martin Brothers Distributing Co., Inc.</b>	
319-266-1775.....	www.martinbros.com
<b>Workstream</b>	
801-376-7620.....	www.workstream.us

## Telecommunications

### **CPI Telecom**

515-331-7560.....	www.cpitelecom.net
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## Tourism

### **CATCH Des Moines**

515-286-4960.....	www.catchdesmoines.co
Visit Quad Cities	
309-736-6820.....	www.visitquadcities.com

## Uniforms

### **Bolton and Hay**

515-265-2554.....	www.boltonhay.com
Fully Promoted Urbandale	
515-443-2808.....	www.fullypromoted.com/urbandale-ia
Genesis Linen Services	
515-526-5598.....	www.genlaundry.com
Rapids Wholesale Equipment	
800-472-7431.....	www.rapidswholesale.com
TriMark Hockenbergs	
515-282-0033.....	www.hockenbergs.com

## Utilities

### **D & J Consulting**

515-556-7641.....	
<b>MidAmerican Energy Company</b>	
515-252-6762.....	www.midamericanenergy.com
<b>WoodRiver Energy LLC</b>	
515-608-3096.....	www.woodriverenergy.com

## Website Design

### **Cyberweb Hotels, LLC**

949-331-7560.....	www.cyberwebhotels.com
<b>HTML Marketing</b>	
(515) 570-3290.....	www.htmlmarketing.com

## Wines/Spirits Distributor

### **Beverage Distributors of Iowa**

515-280-6036.....	www.bdi-wholesale.com
Iowa Alcoholic Beverages Division	
866-IowaABD 469-2223.....	www.abd.iowa.gov
Johnson Brothers Liquor Co of Iowa	
515-262-1199.....	www.johnsonbrothers.com
Liquor Lovers	
515-655-8030.....	www.liquorloversia.com
Southern Glazer's Wine & Spirits	
515-252-7173.....	www.southernglazers.com
Southern Wine & Spirits	
515-986-0060.....	www.southernglazers.com

# 2024 Iowa Restaurant Resources Directory

7G Distributing, LLC  
9925 6th Street SW Cedar Rapids, IA 52404  
563-213-0952 | 7gdistributing.com

**Asian American Hotel Owners Association**  
1100 Abernathy Rd NE Suite 725 Atlanta, GA 30328  
404-816-5759 | www.aahoa.com

**Adesso Capital**  
8434 E. Shea Blvd, Ste 100 Scottsdale, AZ 85260  
206-931-3547 | adessocapital.com

**Affinity Group**  
4150 114th St. Urbandale, IA 50322  
515-255-1285 | affinitysales.com

**Atlantic Bottling Company**  
3600 Army Post Rd. Des Moines IA 50321  
515-987-1931 | atlanticbottling.com

**Backes Commercial Auctioneers**  
6605 Dubuque Road Raymond, IA 50667  
319-226-5830 | backes-auction.com

**Bix Produce Company**  
3060 Centerville Rd, Little Canada, MN 55117  
651-487-8000 | bixproduce.com

**BMI**  
10 Music Square Nashville TN 37203  
615-401-2873 | bmi.org

**Bolton and Hay**  
433 Park Ave Des Moines IA 50321  
515-265-2554 | boltonhay.com

**Brummel Madsen Hotel Insurance**  
318 Main Street, Cedar Falls, IA 50613  
319-266-2644 | brummelmadsen.com/hotel-insurance

**Buenzow Insurance Group**  
3273 100th St. Urbandale, IA 50322  
515-270-8870 | www.buenzowinsurance.com

**Capitol Benefits Group**  
6165 NW 86th St. PO Box 63 Johnston, IA 50131  
515-514-1200 | capitol-benefits.com

**Cashlynk, Inc**  
234 33rd Street Cedar Rapids, IA 52403  
319-892-0136 | cashlynk.net

**CATCH Des Moines**  
400 Locust Street Suite 265  
Des Moines IA 50309  
515-286-4960 | catchdesmoines.com

**Century Farms Distillery**  
2304 Highway Blvd Spencer, IA 51301  
712-580-3530 | cfdistillery.com

**Compensation Designs, LLC**  
1603 22nd St, Ste 104 West Des Moines, IA 50266  
515-280-4743 | cdsplans.com

**Contractors Choice Iowa**  
1322 NW Bayview C Ankeny, IA 50023  
515-964-5555 | contractorschoiceiowa.com

**CPI Telecom**  
6949 Vista Dr. West Des Moines, IA 50266  
515-331-7560 | cpitelecom.net

**Cyberweb Hotels, LLC**  
28210 Paseo Dr, Ste 190321 Wesley Chapel, FL 33543  
949-331-4925 | cyberwebhotels.com

**D & J Consulting, L.C.**  
729 NE Brookhaven Drive Ankeny IA 50021  
515-556-7641

**Delta Dental**  
9000 Northpark Dr Johnston, IA 50131  
515-261-5500 | deltadentalia.com

**Distilled Spirits Council**  
1250 Eye Street Northwest,  
St 400 Washington DC 20005  
202-628-3544 | discuss.com

**E & J Gallo Winery**  
6600 Merle Hay Rd. Johnston IA 50131  
515-262-119 | gallo.com

**Ecolab Inc.**  
2750 Blue Water Rd. Suite 225 Eagan MN 55121  
952-852-0920 | ecolab.com

**Electronic Office, LLC**  
8345 University Blvd Clive, IA 50325  
515-612-4190 | electronicbiz.com

**Enviromatic Corporation of America, Inc.**  
27929 Fairground Rd. Ste J Adel IA 50003  
800-325-8476 | enviromatic.com

**Fahr Beverage Inc**  
1369 Martin Road Waterloo IA 50701  
319-234-2605 | fahrbeverage.com

**Food and Beverage Iowa Business**  
1501 42nd St., Suite 294 West Des Moines IA 50266  
515-822-8377 | restaurantiowa.com

**Fully Promoted Urbandale**  
2960 99th St. Urbandale, IA 50322  
515-443-2808 | fullypromoted.com/urbandale-ia

**FuseDSM**  
130 E 3rd St Suite 301 Des Moines IA 50309  
515-829-4189 | fusedsm.org

**Gasket Guy of Central Iowa, Inc.**  
PO Box 1027 Waukee IA 50263  
515-314-6990 | gasketguy.com/central-iowa

**Genesis Linen Services**  
1805 W 2nd Ave. Indianola, IA 50125  
515-526-55981 | www.genlaundry.com

**Grinnell College**  
1115 Eighth Avenue Grinnell IA 50112  
(641) 269-3661 | www.grinnell.edu

**Grinnell Mutual Reinsurance Company**  
4215 Hwy 146 South Grinnell IA 50112  
800-362-2041 | grinnellmutual.com

**Heartland Payment Systems**  
3932 S. Blvd. Edmond, OK 73013  
402-314-8431 | heartland.us

**Heartland Payroll Services**  
3932 S. Blvd. Edmond, OK 73013  
605-940-986 | heartland.us

**Heikens Family Foods**  
405 Sherman Ave Ackley, IA 50601  
641-847-8116 | heikensff.com

**HTML Marketing**  
3616 SE 18th Court, Ankeny IA 50021  
515-570-3290 | htmlmarketing.com

**Indian Hills Community College**  
525 Grandview Ave, Bldg 7 Ottumwa IA 52501  
(641) 683-5196 | www.indianhills.edu

**Iowa Alcoholic Beverages Division**  
1918 SE Hulsizer Dr Ankeny IA 50021  
866-iowaABD 469-2223 | abd.iowa.gov

**Iowa Beef Industry Council**  
2055 Ironwood Court Ames IA 50014  
515-296-2305 | iabeef.org

**Iowa Central Community College**  
One Triton Circle Fort Dodge IA 50501  
515-574-1284 | www.iowacentral.edu

**Iowa City Chamber of Commerce**  
325 E Washington St, Suite 100  
Iowa City IA 52240  
319-337-9637 | iowacityarea.com

**Iowa Culinary Institute at DMACC**  
2006 South Ankeny, Blvd #7 Ankeny IA 50023  
515-964-6532 | www.dmac.edu

**Iowa Des Moines Supply**  
1680 Guthrie Avenue Des Moines IA 50316  
515-263-1200 | iowadesmoinessupply.com

**Iowa Distilling Company**  
4349 Cumming Ave., Cumming IA 50061  
515-981-4216 | iowadistilling.com

**Iowa Egg Council**  
8515 Douglas Ave #9, Des Moines, IA 50322  
515-727-4701 | iowaegg.org

**Iowa Gaming Association**  
13350 Cedarwood Ave, Clive, IA 50325  
515-267-9200 | iowagaming.org

**Iowa Wine Growers Association**  
6919 Vista Drive West Des Moines IA 50266  
515-664-7754 | iowawinegrowers.org

**Iron Horse Wealth Management**  
8711 Windsor Parkway, Unit 4  
Johnston IA 50131  
866-201-8305 | ironhorsewm.com

**Johnson Brothers Liquor Co of Iowa**  
6600 Merle Hay Rd. Johnston IA 50131  
515-262-1199 | www.johnsonbrothers.com

**Kirkwood Community College**  
Hospitality Arts Dept  
7725 Kirkwood Blvd SW Cedar Rapids IA 52404  
(319) 848-8772 | www.kirkwood.edu

**KREATE Business Brokers**  
6600 University Ave. Windsor Heights, IA 50324  
515-224-0101 | krbb.com



Lashier Graphics & Signs  
1601 SE Gateway Dr, Ste 130 Grimes, IA 50111  
515-556-6644 | lashier.com

Liberty Fruit Company Inc.  
1247 Argentine Blvd. Kansas City KS 66105  
800-445-4782 | libertyfruit.com

Liquor Lover's  
1510 S. Ankeny Blvd, Ste 108 Ankeny, IA 50013  
515-783-8084 | liquorloversia.com

Loffredo Fresh Produce Co. Inc.  
4001 SW 63rd Street Des Moines IA 50321  
515-285-3367 | loffredo.com

**Lola's Fine Hot Sauce**  
2041 Grand Avenue West Des Moines, IA 50265  
515-776-0086 | lolasfinehotsauce.com

Ludovissy & Associates  
787 West Locust Street Dubuque IA 52001  
563-556-6661 | ludovissyandassociates.com

Iowa Hotel & Lodging Association  
1501 42nd St, Ste 294 West Des Moines, IA 50266  
515-276-1454 | www.hotellodgingiowa.com

Iowa Lakes Community College/Hotel & Rest Mgmt  
3200 College Drive Emmetsburg IA 50536  
(712) 852-5256 | www.iowalakes.edu

**Iowa Pork Producers Association**  
1636 NW 114th Street Clive IA 50325  
515-225-7675 | iowapork.org

Iowa Restaurant Association  
1501 42nd St. Suite 294  
West Des Moines IA 50266  
515-276-1454 | restaurantiowa.com

Iowa Restaurant Association Education  
Foundation  
1501 42nd St. Suite 294  
West Des Moines IA 50266  
515-276-1454 | iraef.org

Iowa State University  
31 MacKay Hall Ames IA 50011-1121  
515-294-7474 | www.iastate.edu

**Martin Brothers Distributing Co., Inc.**  
6623 Chancellor Drive Cedar Falls IA 50613  
319-266-1775 | martinbros.com

Matt Shaw Real Estate  
9504 Aurora Avenue Urbandale, IA 50322  
515-360-2247

McCormack Distributing Co.  
1755 24th Street SW LeMars IA 51031  
712-546-5133 | mccormackdistributing.com

MidAmerican Energy Company  
666 Grand Avenue Ste 500 Des Moines IA 50309  
515-252-6762 | midamericanenergy.com

MidStates Marketing  
2771 104th Street Urbandale, IA 50322  
515-246-8829 | midstates-marketing.com

New Eagle Insurance  
3250 Kennedy Cir. Suite #1 Dubuque, IA 52002  
563-582-5834 | neweagleinsurance.com

Parking Management Company, LLC  
3713 Charlotte Ave Nashville, TN 37209  
402-881-6865 | parkingmgt.com

Paychex HR  
7600 Office Plaza Dr. S Ste 100 West Des Moines, IA  
www.paychex.com/locations/iowa/des-  
moines?utm\_source=GMBListing&utm\_  
medium=organic

Payteva  
2960 99th, Suite 1 Street Urbandale, IA 50322  
515-202-0398 | payteva.com

**Performance Foodservice**  
8001 TPC Road Rock Island IL 61204  
800-747-1234 | performancefoodservice.com

**Performance FoodService, Cedar Rapids**  
4100 44th Avenue SW Cedar Rapids IA 52404  
319-396-1300 | www.performancefoodservice.com/  
Our-Locations/Cedar-Rapids.com

**Pepsi Beverages Company**  
3825 106th St, Urbandale, IA 50322  
515-254-3110 | pepsico.com

Plumbing & Heating Wholesale, Inc  
1410 N Main Ave Sioux Center, IA 51250  
712-722-4628 | pandhwholesale.com

Rapids Wholesale Equipment  
6201 S Gateway Drive Marion IA 52302  
800-472-7431 | rapidswholesale.com

**Sazerac Co.**  
3401 Southern Woods Dr Des Moines IA 50321  
866-751-8118 | sazerac.com

ServPro  
14690 E Pine Street Tulsa, OK 74116  
918-345-3827 | servpro.com

SFM Mutual Insurance  
12100 Meredith Dr, Ste 104E Urbandale IA 50322  
952-838-4200 | sfmic.com

Skogman Carlson Insurance  
1110 Dina Ct. STE B, Hiawatha IA 52233  
319-366-6288 | skogmanins.com

**Society Insurance**  
PO Box 1029 Fond du Lac WI 54836  
888-576-2438 | societyinsurance.com

Southern Glazer's Wine & Spirits  
4377 112th St., Urbandale IA 50322  
515-252-7173 | southernglazers.com

Southern Wine & Spirits  
3100 SE Grimes Blvd Suite 100 Grimes IA 50111  
515-986-0060 | southernglazers.com

Strategic Tax Planning  
839 Bestgate Road, Ste 400A Annapolis, MD 21401  
515-291-0998 | strategictaxplanning.net

**Sysco Iowa, Inc.**  
One Sysco Place Ankeny IA 50021  
515-289-5300 | sysco.com

Templeton Rye Spirits LLC  
209 E 3rd Street Templeton IA 51463  
712-669-8793 | templetonrye.com

The Fish Guys  
5320 W. 23rd St, Ste 160 Minneapolis MN 55416  
612-238-9815 | thefishguysinc.com

The Dana Company  
12345 Unviersity Ave. # 300  
Clive IA 50325  
515-244-4391 | thedanaco.com

The Soyfoods Council/  
Iowa Soybean Association  
1255 SW Prairie Trail Pkwy Ankeny IA 50023  
515-491-8636  
thesoyfoodscouncil.com / iasoybeans.com

TriMark Hockenbergs  
6000 Aurora Avenue Urbandale IA 50322  
515-282-0033 | hockenbergs.com

**US Bank**  
520 Walnut St Des Moines, IA 50309  
515-557-9049 | usbank.com

**US Foods- Iowa City (6F)**  
3550 2nd St Coralville, IA 52241  
319-645-2193 | usfoods.com

Urbandale Chamber of Commerce  
2900 Justin Dr Urbandale IA 50322  
515-331-6855 | uniquelyurbandale.org

Visit Quad Cities  
1601 River Dr, Suite 110 Moline, IA 61265  
309-736-6820 | visitquadcities.com

Voss Distributing/ Red Bull LLC  
5109 NE 17th Street Des Moines IA 50313  
515-263-1777 | vossdist.com

Waste Solutions of Iowa  
2142 E Market St. Des Moines IA 50317  
515-288-0924 | jimsjohns.com

Weiner's LTD  
3205 Kingsley Way Madison, WI 53713  
1-800-788-8601 | weinersltd.com

**West Bank**  
1601 22nd Street West Des Moines, IA 50266  
515-222-2350 | westbankstrong.com

West Des Moines Chamber of Commerce  
4200 Mills Civic Pkwy #E-200  
West Des Moines IA 50265  
515-225-6009 | wdmchamber.org

**Western Iowa Tech Community College**  
4647 Stone Avenue Sioux City IA 51106  
712-274-8733 | www.witcc.edu

**WoodRiver Energy LLC**  
5550 Wild Rose Lane, #400  
West Des Moines IA 50266  
515-608-3096 | woodriverenergy.com

World Insurance Associates, LLC  
4500 Westown Pkwy, Ste 150 West Des Moines, IA 50266  
515-327-2026 | www.worldinsurance.com

Workstream  
521 7th Street San Francisco, CA 94103  
801-376-7620 | www.worksteam.us

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